

Candidates for Executive Committee – you will choose 1 for each position

President

Patrick Lynch, ACE

Chief Commercial Officer, Bell Laboratories, Inc. –
current UPFDA President

Professional background:

Patrick Lynch, ACE, is the Chief Commercial Officer for Bell Laboratories and the President of Bell Sensing Technologies. After completing his MBA from the New York Institute of Technology in 2006, he gained his expertise in the rodent control industry working as a Bell technical representative for the New York and New Jersey region.



Connection to the Association/Industry:

Lynch currently serves on the National Pest Management Association (NPMA) Board of Directors, is the President of UPFDA, and also serves on the NPMA's Public Policy Committee, Workforce Development Steering Committee as well as its Leadership Networking Community Council.

Vice-President

Tom Algeo

Director of Sales, Pest Division - Target Specialty Products - *current UPFDA Vice President*

Professional Background

Tom has more than 28 years of experience in the pest management industry, from service to distribution, coupled with manufacturing. Tom has been directing the sales and marketing efforts for the leading distribution company in the pest control market for over 18 years. His expertise bridges sales, marketing, and field experience working with service technicians, sales reps, and many manufacturer partners, bringing valuable insight to both sales and long-term strategic actions to secure growth and relationships within our industry.



Connection to the Association/Industry

Tom has been an active member of the association for over 15 years, contributing to the association with his experience and knowledge of both manufacturing and distribution perspectives.

Treasurer

Casey Prewitt

Director - Neogen Professional Pest – *current*
UPFDA Secretary/Treasurer

Professional Background

Casey Prewitt brings over 15 years of leadership experience in the professional pest management industry, with a strong focus on business development and product innovation. He has successfully guided sales and marketing teams, built strategic partnerships, and supported field professionals with technical expertise and training resources. His commitment to driving growth and delivering value makes him a trusted partner for both distributors and pest management professionals.



Connection to the Association/Industry

Casey Prewitt has been an active member of the association for over 10 years and currently serves as Secretary/ Treasurer. Through his involvement, Casey finds value and works to support open dialogue between manufacturers, distributors, and pest management professionals, helping to ensure that innovative products and services reach the field efficiently and responsibly. His contributions reflect the value UPFDA brings to the professional pest industry—creating a platform for education, advocacy, and strategic partnerships that move the industry forward.

Candidates for Distributor Director – you will choose 1

Jacqueline Angulo

Vice President, Superior Angran LLC. – *current UPFDA Director*

Professional Background

Jacqueline Angulo has been immersed in the pest management industry her entire life. Superior Angran, the company founded by her father and grandfather in the late 1970s, has been a family legacy that she has helped shape and grow over the past 25+ years. Under her leadership and dedication, the company has evolved into a trusted and recognized distributor of pest control and agricultural products throughout Puerto Rico and the Caribbean, representing some of the industry's leading brands. Her ability to cultivate and maintain strong relationships with business partners has been a key driver of Superior Angran's continued success.



Connection to the Association/Industry

Jacqueline has been an active member of the association for over 15 years, including dedicated service on its Board of Directors. Throughout her tenure, she has observed the association's significant growth and increasing influence within the industry. She is a strong advocate for its mission, recognizing the critical role it plays in supporting the pest management sector through enhanced communication, collaboration, and industry engagement.

Candidates for Directors – you will choose 3

David Harrison Arney

Key Account Manager, PMPH - Envu

Professional Background

I joined Envu in 2023 as a Key Account Manager for the Pest Management and Public Health (PMPH) business. My primary focus is supporting our distribution channel partners in the industry, which is how I came to learn about UPFDA. Prior, I worked at BASF, where I held several positions in various industries, including agriculture, pharmaceuticals, and the cleaning industry. I hold a PhD in Chemistry from NC State University and an MBA from UNC-Chapel Hill. I currently live in Charlotte, NC, with my wife, Kara, and two children, Ollie & Paloma.



Connection to the Association/Industry

I started attending UPFDA meetings shortly after I joined Envu in 2023. Pete Comis helped to connect me with the organization. It has been a great way to help broaden my connections and get to know others in the industry, as I still consider myself a recent newcomer. UPFDA is a great organization to share insights, best practices, and bring colleagues together. I hope to lend my experience in customer service and passion for innovation and sustainability to help grow UPFDA over many years to come.

Andrea Hancock

CEO - Mattress Safe, Inc.

Professional Background

Andrea Hancock has been in the industry for over 20 years, utilizing her degree in Interior Design for products and fabrications for Mattress Safe, Inc. She brings a perspective for service and collaboration with distributors to meet the needs of the customer. She served on the NPMA Board of Directors for the 2022-2024 term and the NPMA Workforce Development Committee in 2024-2025. Andrea was also responsible for Mattress Safe's Bed Bug Certification, as the first in the world to achieve this status. She also founded P.E.S.T. Relief International, a 501C3 for industry professionals to unite to serve the destitute and defenseless.



Connection to the Association/Industry

Mattress Safe has been a member of UPFDA for over 10 years. Andrea appreciates the opportunity to learn and explore trends and new information within the industry while working alongside distributors and other manufacturers. She believes in the value that UPFDA provides as a liaison for the industry.

Susan Masciarelli

President & CEO, Owner - Web-Cote Industries

Professional Background

As President & CEO of Web-Cote Industries, a New Jersey-based manufacturer specializing in glue products for the professional pest control market, I bring nearly 30 years of experience in small business manufacturing and leadership, including 18 years in the pest control industry. Since acquiring Web-Cote in 2024, I've led the company through a period of innovation and growth—

expanding product capabilities, strengthening customer partnerships, and advancing our role as a trusted supplier to professionals across the industry.



As a woman who has worked her way up in two traditionally male-dominated industries, I'm passionate about empowering other women in manufacturing and pest control. I serve as a sponsor and partner of Women in Pest Control and actively advocate for our industries through engagement with policymakers and associations. I also share my experiences as a guest on industry podcasts and panels, helping inspire and connect professionals across sectors. My leadership has been recognized with honors including finalist for the NJMEP 2024 Rising Star Award and 2025 Small Manufacturer of the Year, and Web-Cote was recently named to NJBIZ's "In the Lead" list of Best Women-Owned Businesses.

Connection to the Association/Industry

I've been involved in the pest control industry since joining Web-Cote in 2008, but discovered UPFDA just two years ago. I believe strongly in the association's mission to foster collaboration, transparency, and trust among suppliers—creating a unique forum where competitors can share best practices, address challenges, and strengthen relationships across the supply chain. That spirit of partnership makes our industry stronger and more resilient, and UPFDA plays a vital role in that effort.

As regulations evolve, technology advances, and sustainability becomes central to every discussion, UPFDA's role is more important than ever. I want to help ensure that the supplier community maintains a strong, unified voice and that our members continue to be recognized as essential partners in the pest management ecosystem. I'm excited to be a new member of UPFDA's Advocacy Committee and would be honored to serve on the board to further contribute my experience as a manufacturer, advocate, and business leader toward advancing UPFDA's mission and the industry we all care about.

Ryan Klein

Director: Turf, Landscape and Public Health –
AMGUARD Environmental Technologies

Professional Background

2003 alumni of the University of Kentucky, where I studied both Agronomy and Business. I started in the industry shortly after graduating college and spent my first decade as an OSR for Target Specialty Products and Residex, where my primary focus was selling to the Golf, Landscape, and Sport Turf markets. I spent my next 10 years with Bayer's Pest Management and Public Health division, where I began as an Area Sales Manager in the Midwest. After about 5 years, I took on a new venture at Bayer as PMPH Channel Manager. In late 2022 I accepted my current position as Director – Turf, Landscape and Public health for AMGUARD Environmental Technologies, an AMVAC company. During my 20+ years in the industry I have held many different positions with various associations in the industry. This has ranged from serving as President of the Kentucky Turfgrass Council to holding various board positions with the OPMA and KPMA. I strongly believe getting involved and donating your time and experience to associations like UPFDA is not only professionally and personally rewarding, but vital to the growth and evolution of the industry. I am extremely fortunate to be where I am at today and this is only because of the mentorship from many great friends and colleagues that have helped cultivate my career. I am looking forward to helping UPFDA strengthen it's mission and vision so those after us can continue to benefit from the networking and stewardship it provides for the industry.



Connection to the Association/Industry

I have been involved as a member of UPFDA since 2017. I joined the UPFDA Advocacy Committee this year. I look forward to contributing to the growing role this committee will have in UPFDA's work. UPFDA is unique as it gives a unique opportunity for distributors and manufacturers who often are in direct competition with each other, and chance to network, solve problems, discuss trends, and make lifelong friendships.